

(a)	<u>Variable Costs</u>	<u>Per Unit Cost</u>		
	<u>Fixed Costs (not step)</u>	<u>Per Unit Cost (@ 120 cows)</u>	<u>Per Unit Cost (@ 140 cows)</u>	<u>Per Unit Cost (@ 180 cows)</u>
	<u>Fixed Costs (step)</u>	<u>Per Unit Cost (@ 120 cows)</u>	<u>Per Unit Cost (@ 140 cows)</u>	<u>Per Unit Cost (@ 180 cows)</u>
(b)	Average revenue per cow	\$	-	
	Variable costs		-	
	Contribution margin per cow	\$	-	
(c)				
(d)	Revenues from sale of calves	\$204,000		
	Feed			
	Labor (1 cowboy per 120 cows)			
	Cow depreciation			
	Bull depreciation (1 bull per 30 cows)			
	Medications/vaccinations			
	Land lease			
	Operating income			