



College Bookstore is facing increased competition from online resellers and electronic media. To combat eroding sales, management adopted new discounting policies as follows:

Students are offered a trade discount based on the number of books purchased:

Each student purchasing one book gets 0% discount.

Each student purchasing two books gets a 10% discount.

Each student purchasing three books gets a 20% discount.

Each student purchasing four or more books gets a 30% discount.

Students are now offered credit terms at the time of purchase. If the student pays within 30 days of the date of purchase, he or she receives a 3% cash discount.

**SPREADSHEET
TOOL:
If statements**

- (a) Calculate the amount of the sale that should be recorded by College Bookstore for each of the following transactions. How much should ultimately be collected for each transaction?

Student A, 3 books, \$425 list price, purchased on August 11, paid on August 19

Student B, 2 books, \$210 list price, purchased on August 18, paid on October 4.

Student C, 1 book, \$90 list price, purchased on Sept. 3, paid on Sept. 3.

Student D, 7 books, \$1,205 list price, purchased on August 5, paid on Sept. 20.

- (b) Demonstrate the appropriate journal entry to record the sale and subsequent collection from students A and B.