B-06.02 Cash management

Arctic Blast has developed a cold treatment process for killing home-invading ants and termites. Its pesticide-free process provides a highly attractive alternative to sprays and poisons. The business is growing quite rapidly, and it is investing heavily in new equipment. Frank Miller is Arctic's treasurer, and he is preparing a cash budget. The budget reveals that the company can anticipate periods of cash flow difficulties as they attempt to finance ever increasing amounts of receivables, inventories, and equipment.

Frank is evaluating the merits of eight alternative cash management strategies. Each has a potential downside that Frank must consider. Match each item in the "strategy" list with one of the "hazards."

Strategy

Borrowing money

Attempting to accelerate customer collections

Delaying payments

Writing checks against future receipts not yet deposited

Slowing expansion plans

Establishing bank overdraft protection or a line of credit

Issuing additional capital stock

Planning full utilization of cash flows, with no reserves

Hazard

May necessitate offering of a discount

May result in unnecessary financing costs

May dilute ownership of existing shareholders

May alienate key suppliers

May result in unexpected shortfall

May be an illegal strategy

May give competitors an advantage

May result in risk of financial failure